



www.dynoteq.com

DYNAMIC TECHNOLOGIES

CORPORATE BROCHURE



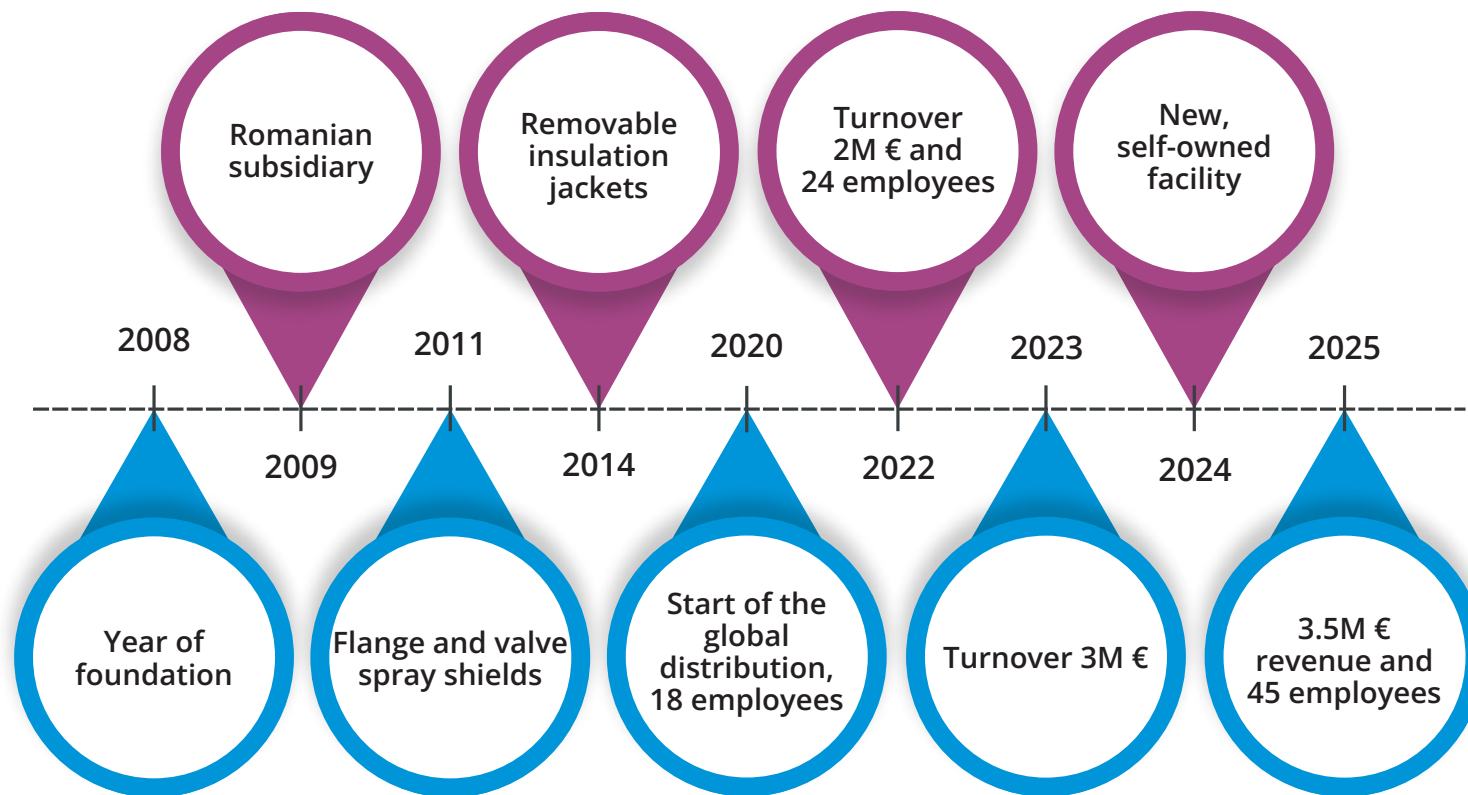


About us

Our mission is to ensure that we provide the right service, solution and product at the right time to minimize our clients' operational costs. We don't want to be the biggest, but we do want to be the best in all we do, offer and supply.

"The reward for job well-done is the opportunity to do more... is what drives us." Karoly Feher, CEO.

Our Milestones



Dynoteq Ltd. has been operating since the year 2008 as a 100% Hungarian-owned family business.

We deal with the distribution and manufacturing of special sealing products as well as the thermal insulation materials. We have been dealing with sealing technology since 2004, so we have some 18 years of experience in this field.

We consciously built and build our company around industrial activities. Our goal is to serve the ever-increasing and changing needs effectively. We carefully examine all problem areas or applications to provide our costumers with the most suitable product, thus providing the best solution.

Our range of products and service is build by our costumers' diverse needs. We advise and consult our costumers in any aspect to cover the demands of the end-user in any industry. We are application driven and can with our flexible approach meet almost any meterial requests.



24+
Employees

2M €
Turnover

800 m²
Facility yard

30%
Annual growth

The advantages of working with Dynoteq

Utilising our application driven & flexible approach we can meet almost any material requests.

Vision

We will inspire and fulfill your curiosity by being the one solution provider that best understands and satisfies the product, service and self-fulfillment needs of your day-to-day challenges. We will strive to exceed our customers' expectations with top engineering services, products, and solutions for your operations.

Mission

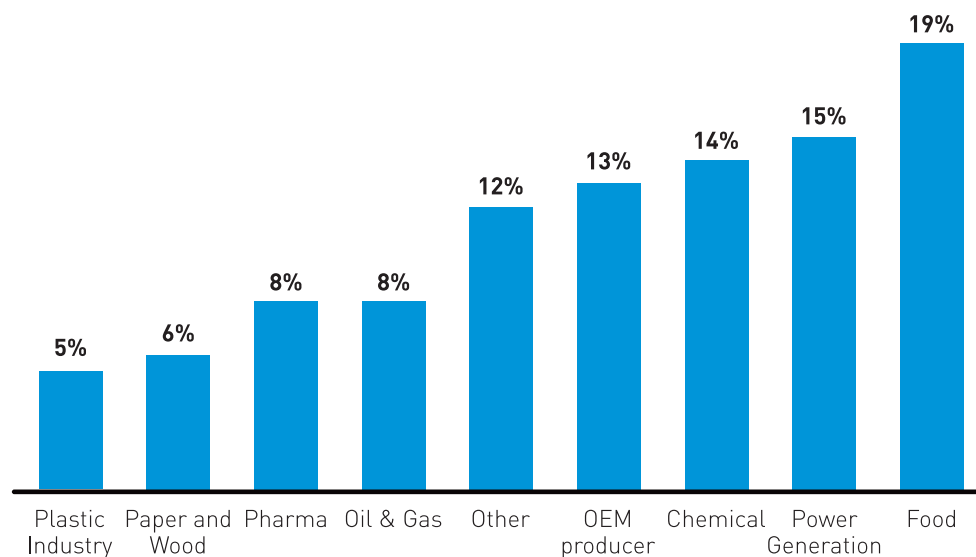
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Listen

Through the years of consistent, dynamic and respectful treatment of our partners and their products we have gained trust of several leading companies. We are driven by supplying fast and precise solutions based on the market's technical requirements and utilizing full support from our international partners.

INDUSTRIES

Main Industries, 2020-2022



INTERNATIONAL SALES %

Operating globally following our vision of healthy organic growth



Romania 65%



Germany 15%



Greece 8%



Others 12%



Gasketing

Our quality gasket sheets and gaskets are made from **non-asbestos (CSF/CNAF), expanded graphite, aramid/graphite, PTFE, mica or rubber sealing materials**. They are used in all industries in a variety of applications from -250°C to 300°C. Dynotek **high quality & environmentally friendly semi-metal gaskets** can fulfill different needs and are suitable for various industries and even the most challenging applications.



Insulation

Industrial insulation is used to **reduce operational costs, control surface temperature for personal protection, control and stabilize the process temperatures, prevent condensation and increase fire protection**. Conserving thermal energy and reducing the heat loss has become more and more important in today's industry. There is a significant potential for energy savings by improving thermal insulation on industrial process pipelines, valves, pumps and heat exchangers. **By implementing regular thermal imaging audits** of all surfaces above 50°C temperature, it is easy to identify the areas of improvement.



Repair & Prevention

Regular maintenance is essential if you wish to **delay the deterioration and extend the service life** of any equipment or machine used in the process. Our prevention solutions include the widest range of state of the art technology used in the industry, e.g: flange and valve spray shields, flange insulation kits (corrosion), live loading bolted connections, failure detecting smart insulation, etc. Even though all of our customers try their best with preventive maintenance, there will always be some unexpected urgent problems to be solved, that is when reactive maintenance comes in. These acts are in need of **fast, in-place, easy repairing technologies** that can help to operate the system until the next scheduled maintenance (e.g: fast leak repairing with PowR-Wrap).

Our product portfolio

Driven by the market & end-user specific demands we strive to develop top quality safety-first sealing solutions.

Our international partners are without exceptions amongst the world-wide most prominent and trusted companies within their line of specialty. Our unique portfolio ranging from soft materials to insulation jackets over spray shields will assure meeting all customer's needs for flanged joints and valves. In many cases standard products are not suitable or can not meet the installation's requirements. It's why we specialise in providing the engineering expertise and capability to develop, plan, design and build the solutions that suit the needs of the customer's special requirements.

Insulation jackets in focus >> Sustainability for you and our environment

Energy loss can be minimized by proper thermal insulation, thus reducing the specific energy cost and even more importantly reducing CO2 emission for better future prospects and more sustainable manufacturing processes. Our thermal insulation solution is easy to remove and dismantle, with much shorter maintenance times at lower costs than with other solutions.



Saving On Energy

Businesses can face huge energy loss if valves, flanges, pipelines etc. are not properly insulated.

Ongoing DYNOTEQ thermal insulation projects have so far enabled our customers to save over:



300,000 GJ
OF THERMAL ENERGY



16,000 TONS
OF CO₂ EMISSIONS



8.8 MILLION M³
OF NATURAL GAS



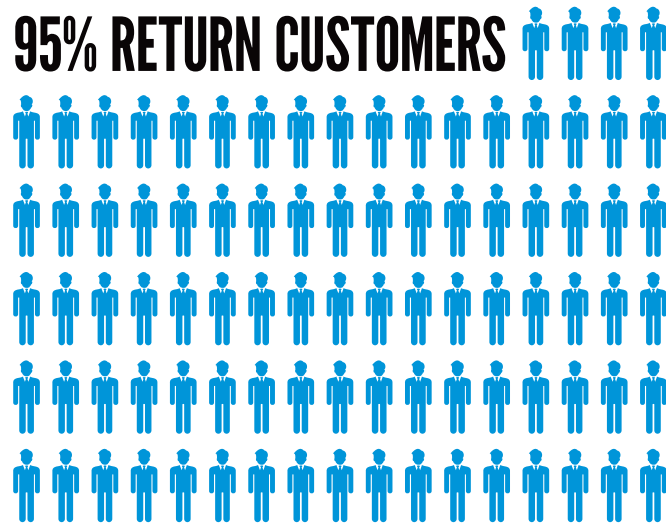
12M €
FINANCIAL SAVINGS

Full Service Provider

Everything we do centers around you approach results in long-lasting business relations.

We take it upon ourselves to be there for our customers and even their customers with advice to any challenge they face in the daily approach.

95% RETURN CUSTOMERS



5% CUSTOMERS LOSS



With the network of knowledge and physical facilities we have access to we deliver top-notch solutions both precise and swift. Through our excellent services we strive to build long-term and fruitful business relationship both with our customers and our suppliers.

With us, our employees, partners and customers feel connected and involved in an environment which is positive to be at and where we are proud to be flexible in how we work. We strive to assure that all our partners and customers get the attitude of Pride and Passion in all our actions.



PARTNERING

We speak the language of the customer, listening and understanding expectations.



EFFICIENCY

We choose optimal solutions and reliably carry out each process to meet specific requirements.



SUSTAINABLE MANUFACTURING

We are committed to increasing the share of sustainable materials by supporting and promoting recycling of raw materials.

Supply Chain Experts

Our own manufacturing facility enables us to deliver despite world crises.

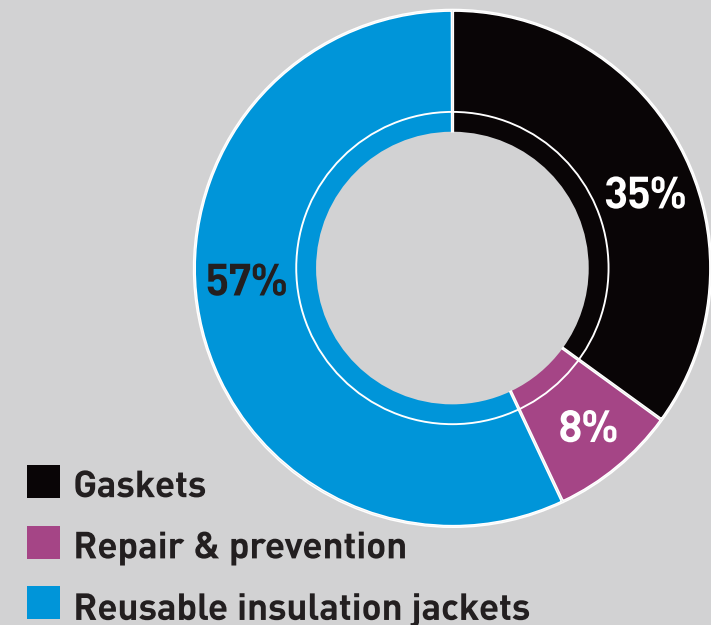
2021 Manufacturing figures

125.000 pcs of soft gaskets produced	2.500 pcs of spray shields produced & supplied	9.500 CNC and machine run hours	6.000 pcs of semi-metal gaskets supplied	2 tonnes of heat resistant nuts and fasteners supplied
Annual growth rate				
+78%	+117%	+134%	+84%	+202%

Our best interest is to satisfy our customers latent demands as well as the most urgent needs. We are responsible for our products and always at our customer's disposal. Hence why we have long-term business partnerships.

A deep understanding of each customer with a strong commitment to be building a long-term partnership by offering the best products and solutions built by an extensive experience and knowledge.

2021 Manufactured products



Application engineering

Rely on our dedicated team of experts and their client problem solving approach. Be it for fixing sealing issues or preventing leakages & unnecessary heat loss our fully certified product range is 24/7 at your service.



Bolts & Nuts

 Fasteners play a critical role in the construction of all industrial equipment. The gaskets need to be compressed to fill the imperfections of the sealing surface, and the torque applied to the bolts is providing the necessary clamping force to seat the gasket. We are a supplier of special fasteners and drawing parts for **Power generating, Chemical, Petrochemical, Oil & Gas and Heavy Industry**. We are able to supply certificated fasteners from Carbon Steel, Alloy Steel, Stainless Steel and special alloys like Monel, Inconel, Duplex, Super Duplex.



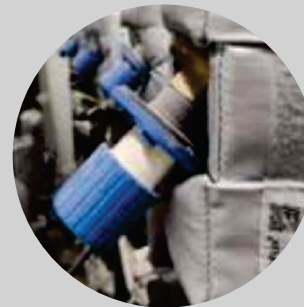
Soft Gaskets

 Our portfolio is driven by the market demands as well as the international approvals and end-user specific demands. Our international partners are without exceptions amongst the world-wide most trusted companies within their line of specialty. Our unique portfolio ranging from **soft materials to insulation jackets over spray shields** will assure meeting all customer's needs for flanged joints and valves.



Pow-R Wrap

 Pow-R Wrap is a strong, permanent, and economical repair that can mend virtually any kind of pipe and hose. Working on wet, dry, clean, dirty and underwater conditions, it's an ideal alternative to traditional methods such as cementing, soldering, welding and replacement. **POW-R Wrap is water-activated fiberglass tape designed specifically for repairing pipework** that supports fluids, although it's the repair material of choice for nearly every type of pipe and hose.



Insulation Jackets

 By saving thermal energy and increasing energy efficiency, to ensure the operation of an economical system. With the implemented projects we achieved **300,000 GJ of thermal energy, together with 16,000 tons of CO2, 8.8 million m3 of natural gas and ~12M € of financial savings** for our customers.

Disclaimer:

All testings are done by external institutes and re-confirmed by end-users. The competitive product is one of the leading producers. All information is based on years of experience in production and operation of sealing elements. However, in view of the wide variety of possible installation and operating conditions one cannot draw final conclusions in all application cases regarding the behaviour in gasket joint. The data may not, therefore, be used to support any warranty claims. This edition cancels all previous issues. Subject to change without notice.



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